



TRISTATE  
ARMATURE

# PROVEN PROCESS

## FROM DISCOVERY TO PARTNERSHIP



### DISCOVERY

- QUESTIONNAIRE
- CONSULTATION
- SITE VISIT
- ALL ABOUT YOU



### GROUNDWORK

- BRAINSTORM
- RISK ASSESSMENT
- COLLABORATION
- DATA COLLECTION

• FIRST, WE NEED TO UNDERSTAND YOU AND YOUR COMPANY'S NEEDS, CHALLENGES, AND GOALS. WE ADDRESS ALL OF THIS IN OUR DISCOVERY STAGE.



### ROADMAP

- STRATEGY & PLANNING
- PROGRAMS
- BUDGETING
- APPROVAL

• OUR COMPREHENSIVE SATISFACTION GUARANTEE PLAN TO GUIDE THE IMPLEMENTATION OF ACTIONS.



### FULFILLMENT

- IMPLEMENTATION
- COMMUNICATION
- MONITORING & CONTROL
- QUALITY ASSURANCE

• WE ARE COMMITTED TO A 100% SATISFACTION ASSURANCE WITH OUR CUSTOMERS AND DELIVERING ON THE PROPOSED SOLUTIONS DEVELOPED IN THIS PROCESS.



### PERFORMANCE

- METRICS
- MONITORING
- ANALYSIS
- REPORTING

• NOT ONLY WILL WE DELIVER A 100% SATISFIED SOLUTION, BUT WE WILL ALSO WORK WITH YOUR COMPANY TO EVALUATE THE PERFORMANCE AND IMPACT OF THE DELIVERED ACTIONS.



### PARTNERSHIP

- FEEDBACK
- COLLABORATION
- LONG - TERM
- SHARED SUCCESS

• WE FOSTER ONGOING COLLABORATIONS WITH OUR CUSTOMERS THROUGH GROWTH AND INNOVATION TO DEVELOP LONG TERM PARTNERSHIPS FOR SUSTAINED SUCCESS.